



eXIST



Lindner Program for  
Interdisciplinary Entrepreneurship  
Research (IGF)



Wednesday

**IECER**

**The Interdisciplinary European Conference on  
Entrepreneurship Research (IECER)  
– Program –**

Wednesday

**IECER**

## 4<sup>th</sup> Interdisciplinary European Conference on Entrepreneurship Research

**February 22-24, 2006**  
at the  
**University of Regensburg,**  
**Germany**

Registration and Welcome Drink (H 13 Lounge) 13.00 - 14.00

Welcome Speeches (H 13) 14.00 - 14.30

Key Note Speech Paul D. Reynolds  
(Florida International University, Miami, USA) 14.30 - 15.30

"Entrepreneurship: Global Scope and Implications."

Coffee Break 15.30 - 16.00

Session 1 A (H 13) Session 1 B (H 14) 16.00 - 18.00

Empirical Studies I  
Chair: Michael Dowling

Regional Studies on Entrepreneurship  
Chair: Jürgen Schmude

Rüdiger Kabst, Christian Schwens (Gießen):  
How Early Internationalizers Learn: Experience of  
Others and Paradigms of Interpretation

Heiko Bergmann (St. Gallen):  
Regional Entrepreneurship Differences within a Small  
Country - The Case of Switzerland

Miguel Amaral, Rui Baptista (Lisbon):  
Determinants of Transitions from Paid-Employment  
into Entrepreneurship: An Empirical Study for Portugal

Spinder Dhaliwal, Andy Adcroft (Guildford):  
Accurate Portrayal or Lazy Stereotype? The  
Changing Nature of the Asian Business Sector in the UK

Rui Baptista, Murat Karaöz (Lisbon):  
Entrepreneurial Human Capital and the Early Survival  
Chances of New Start-Ups: Opportunity-Based vs.  
Necessity-Based Entrepreneurship

Jonathan Scott, Stephen Roper (Birmingham):  
Entrepreneurship in the West Midlands (UK): Reviewing &  
Assessing the Knowledge Base

Riccardo Fini, Rosa Grimaldi (Bologna):  
Academic Founders and Business Opportunity  
Generation: An Empirical Analysis based on Italian  
Academic Spin-Offs

Mikki Valjakka (Lahti):  
Is Modesty Attractive? A Study of Entrepreneurial Skills  
of Finnish Small and Medium-Sized Entrepreneurs

Reception with the Lord Mayor of Regensburg  
(Runtingersaal)

19.00

Thursday

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8.30 - 10.30

Session 2 A (H 13)

Session 2 B (H14)

Session 4 A (H 13)

Session 4 B (H14)

14.00 - 15.30

Issues in Transition Economies and Networks  
Chair: Frank Lasch

Entrepreneurship in Germany  
Chair: Jürgen Schmude

Gender and Ethnic Minorities Issues  
Chair: Frank Lasch

Characteristics of an Entrepreneur  
Chair: Andy Adcroft

Erich Schwarz, Malgorzata Wdowiak (Klagenfurt):  
A Longitudinal Model of New Venture  
Performance in Transition Economies

Georg Metzger, Michaela Niefert (Mannheim):  
Restart-Performance and the Returns of Previous  
Self-Employment

Tatiana Iakovleva (Bode), Jill Kickul (Boston):  
Personal and Organisational Success Factors  
of Women SMEs in Russia

Michael Niese (Hamburg), Pamela Mueller (Jena):  
Entrepreneurship - Only a Few are Chosen but Some  
even Twice

Arnis Sauka (Riga), Friederike Welter (Siegen):  
Productive, Unproductive and Destructive  
Entrepreneurship in an Advanced Transition Setting:  
The Example of Latvian Small Enterprises

Patrick Saßmannshausen (Wuppertal):  
Apprenticeship Training Positions in Young and Newly  
Founded Enterprises: Empirical Research and Results  
from Germany

Robert Strohmeier, Vartuhi Tonoyan (Mannheim):  
Working Part- or Full-Time? On the Impact of Individual  
Characteristics and Institutional Arrangements on  
Atypical Work - An East-West Comparison of Women's  
Self-Employment

Achim Walter, Felix Riesenhuber (Kiel),  
Michael Auer (Berlin):  
Prior Knowledge, Innovation Championing and the  
Performance of University Spin-Offs

Mohsin Habib (Boston), Vartuhi Tonoyan,  
Robert Strohmeier, Manfred Perlitz (Mannheim):  
What Determines Corrupt Behaviour of Entrepreneurs  
in Mature and Emerging Market Economies? A Focus  
on Institutional Relatedness

Jagannadha Pawan Tamvada (Jena):  
Comparative Perspectives on Entrepreneurship in  
Germany and India

David McEvoy, Khalid Hafeez (Bradford):  
The Changing Face of Ethnic Minority Entrepreneurship  
in Britain

Pamela Mueller (Jena):  
Nascent Entrepreneurs - Why do Only a Few Complete  
their Journey and Become Self-Employed?

Andrea Fried, Michael Knoll, Sigrid Duschek (Chemnitz):  
Networks of Entrepreneurs Revisited - Dilemmatic  
Settings and Dysfunctional Effects during Company  
Foundation Processes

Coffee Break

15.30 - 16.00

10.30 - 11.00

Coffee Break

Session 5 A (H 13)

Session 5 B (H 14)

16.00 - 18.00

Venture Capital Research  
Chair: Frank Lasch

Entrepreneurial Finance & Decision-Making  
Chair: Michael Dowling

11.00 - 12.30

Session 3 A (H 13)

Session 3 B (H14)

Special Issues: Non-Profit, Public Policy, China  
Chair: Michael Dowling

Entrepreneurship Research  
Chair: Jürgen Schmude

Dirk Engel (Essen), Diana Heger (Mannheim):  
Differences in Public and Private Venture Capital  
Companies' Activities - Microeconomic Evidence  
for Germany

Wolfgang Bessler, Claudia Bittelmeyer (Gießen):  
The Impact of Intellectual Property on the Performance  
and Survival of Technology Firms: Evidence from  
IPOs in Germany

Martin Lukes, Jitka Lukesova (Prague),  
Ute Stephan (Marburg):  
Entrepreneurs and Leaders of Non-Profit  
Organizations: Similar People with Different Motivation

Frank Lasch, Saïd Yami (Montpellier):  
The Nature and Focus of Entrepreneurship Research in  
France over the Last Decade: A French Touch?

Michael Fritsch, Dirk Schilder (Freiberg):  
Does Venture Capital Investment Really Require  
Spatial Proximity? An Empirical Investigation

Majbritt Evald (Kolding):  
Corporate Venturing among Smaller Firms

Murat Karaöz, Rui Baptista (Lisbon):  
Determinants of Industrial Turbulence in Entry and Exit

Tobias Kollmann, Andreas Kuckertz (Essen):  
Topics, Methods and Theories of German  
Entrepreneurship Research – 1995 to 2005

Carola Jungwirth (Zürich):  
How Market Appraisal Affects Investments in Human  
Capital: Evidence from Austrian and Swiss Venture  
Capitalists

Katrin Burmeister, Christian Schade (Berlin):  
Are Entrepreneurs' Decisions more Biased?  
An Experimental Investigation of the Susceptibility to  
Status Quo Bias

Jian Gao, Bin Xiao (Beijing):  
Measuring the Institutional Features of  
Entrepreneurship: China's Case

Joana Mendonça, Rui Baptista (Lisbon):  
Determinants of Short and Long Term Survival of New  
Businesses: Start-Up Conditions and Learning Capabilities

Holger Patzelt (Jena), Dodo zu Knyphausen-Aufseß,  
Yasmin Habib (Bamberg):  
Portfolio Strategies of Life Science  
Venture Capital Firms in the USA and Europe

Matthias Raith, Thorsten Staak,  
Christoph Starke (Magdeburg):  
A General Model for Evaluating the Goal Achievement  
of Federal Lending Programs

12.30 - 14.00

Lunch

Dinner and Informal Discussion  
Best Paper Award  
(Restaurant Cafka Regensburg)

19.00

Friday

# IECER

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## The Interdisciplinary European Conference on Entrepreneurship Research (IECER) – Program –

9.00 - 10.30

Session 6 A (H 13)

Session 6 B (H 14)

Empirical Studies II  
Chair: Rui Baptista

Theory & Models  
Chair: Christian Schade

Davide Ravasi, Dino Ruta (Milan):  
Integrating External Contributions to the Innovation  
Process in Entrepreneurial Firms

Steffen Roth, Tino Vordank, Andrea Fried (Chemnitz):  
Generative Incubators – Towards an Evolutionary  
Perspective on Incubators

Friederike Welter (Siegen), Ursula Ammon (Dortmund),  
Lena Jacobi, Lutz Trettin (Essen):  
Virtual Networking - Are Entrepreneurs Gaining  
Independence from Time and Space?

Michael Welling (Bremen):  
Entrepreneurial Branding – A Foundation from an  
Information Economics Perspective

Erik Monsen (Jena), Randal Ford, Wayne Boss  
(Colorado):  
Learning and Leadership in Corporate Entrepreneurship  
from the Organizational Development Perspective

10.30 - 11.00

Coffee Break

11.00 - 12.00

Entrepreneurship in Practice (H 13)

Dr. Peter Terhart (CEO S-Refit)  
Benjamin Müller (CEO akt Informationssysteme AG)

12.00 - 12.15

Closing Words